



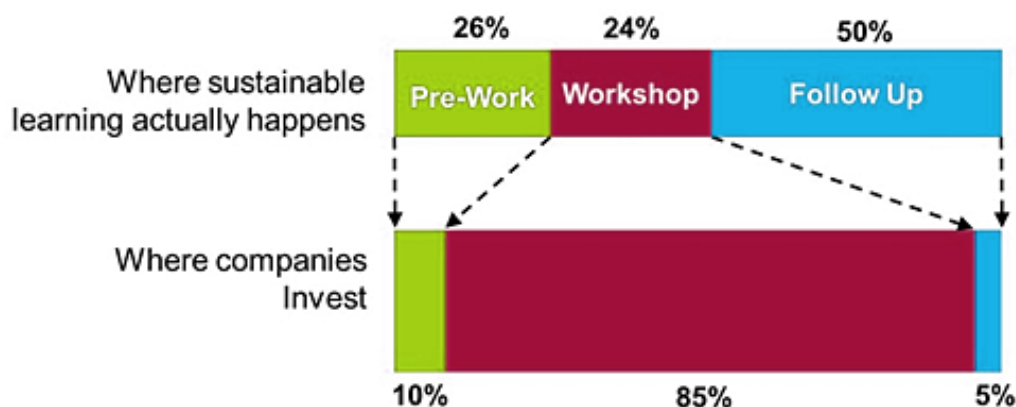
A powerful new cloud-based tool which delivers training ROI

Training & coaching is a major investment for your business both in terms of time and money – so it needs to deliver concrete business benefits and real performance improvement.

Yet however good the training programme we all know that when the pressure is on it is difficult for people to apply that learning back at work - even when they are enthused and motivated by great training and with the best intentions to try out new approaches, the realities of day-to-day business challenges can get in the way.

So – how do we get new skills to stick and measure the results?

Research* suggests that the answer is to place greater emphasis on *pre-work* and *follow-up activities*...



*Dr. Brent Peterson, CEO of 'The Work Itself'

How PROMPT! delivers ROI

To help you do this effectively we have designed PROMPT! – a multi-lingual, web-based tool, available via smartphones, tablets and PCs which supports both participants and their managers in making learning stick by...

- Allowing participants to log SMART development goals and action plans directly into a friendly web-based system using a PC, tablet or Smartphone e.g. during a workshop itself or following a performance review

- Automatically ‘prompting’ participants on a regular basis to review their plans and update their progress

My Goals				
Success Driver	Goal Summary	Progress	Closed/Open	Target Date
Leadership Skills	Implement Coaching Programme	<div style="width: 20%; background-color: orange;">20%</div>	Open	30/06/2013
Personal Organisation	Manage meetings more effectively	<div style="width: 50%; background-color: yellow;">50%</div>	Open	01/03/2013
Presentation and Personal Impact	Improve my presentation skills	<div style="width: 30%; background-color: green;">30%</div>	Open	01/03/2013
Leadership Skills	To develop a team vision	<div style="width: 20%; background-color: orange;">20%</div>	Open	31/01/2013

- Providing the opportunity to seek/offer online feedback and coaching – especially useful if people need more help, new ideas or simply encouragement!
- Accessing online pre-work, training materials and hints and tips via a Resource Library – encouraging use of the system as a single source of learning material
- Allowing individuals and training professionals to share success stories, post hints and tips or add new articles and resources. All this using the system directly or via Twitter, Linked-In and other social media tools
- Displaying a ‘Top Influencers’ chart to recognise and encourage active participation and shared learning

- Evaluating the positive impact of their goal progress for themselves, their teams and the overall business

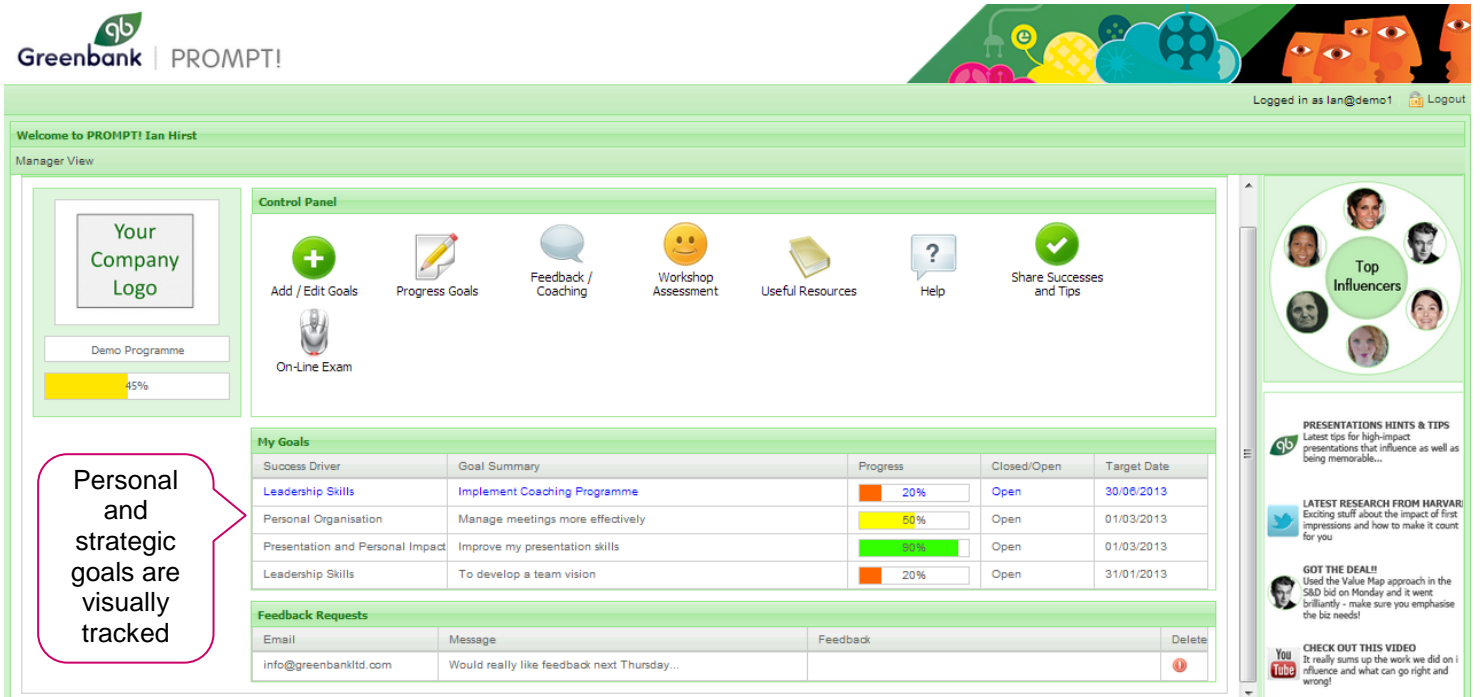
- Providing management reporting which captures and evaluates the impact of the training without complex and time consuming processes and identifies the specific ROI of any training activity.

- An optional on-line examination and certification process

Greenbank PROMPT! Leadership Programme Workshop 1 Business ROI Report		
Personal Organisation		
Overall Progress 40%		
On a personal level, how have you developed as a result of progressing this goal?	How has this affected the performance of the people with whom you work?	What has been the overall impact on business performance so far?
More confidence I have found this surprisingly useful. People don't mind me leaving the previous meeting on time!	Saving their time in meetings Initially people were surprised and commented on it. Now I seems they trust me to deliver...	More effective meetings - achieving real results At least 20 person-hours of time saved so far - given I was typically 15 mins late and people were sat around!
Presentation and Personal Impact		
Overall Progress 55%		
On a personal level, how have you developed as a result of progressing this goal?	How has this affected the performance of the people with whom you work?	What has been the overall impact on business performance so far?
More self-awareness and better presentation skills I've realised I can present!	More clarity on the topic More confidence in me and the team	My proposal was well received and is now being fast tracked. Not sure this would have happened before the workshop I have saved time by group presentations rather than multiple 1-1 meetings!








A closer look at PROMPT!

PROMPT! is a web based tool hosted on a secure Greenbank server, so there is no software installation and no internal IT setup or support required. It can be tailored to your specific organisational needs and be accessible 24/7 requiring only a web browser and internet connection to work.



Welcome to PROMPT! Ian Hirst
Manager View

Control Panel

 Add / Edit Goals
  Progress Goals
  Feedback / Coaching
  Workshop Assessment
  Useful Resources
  Help
  Share Successes and Tips

On-Line Exam

Your Company Logo
 Demo Programme
 45%

My Goals

Success Driver	Goal Summary	Progress	Closed/Open	Target Date
Leadership Skills	Implement Coaching Programme	20%	Open	30/06/2013
Personal Organisation	Manage meetings more effectively	50%	Open	01/03/2013
Presentation and Personal Impact	Improve my presentation skills	100%	Open	01/03/2013
Leadership Skills	To develop a team vision	20%	Open	31/01/2013

Feedback Requests

Email	Message	Feedback	Delete
info@greenbankltd.com	Would really like feedback next Thursday...		

Top Influencers
 PRESENTATIONS HINTS & TIPS
 LATEST RESEARCH FROM HARVARD
 GOT THE DEAL!!
 CHECK OUT THIS VIDEO

Personal and strategic goals are visually tracked

Users can ask for feedback from colleagues or tutors

Social Media option allows for participants and tutors to send tips and success stories to keep the learning going..

Interested in more details or an on-line demonstration?

Judith Hirst
Head of Leadership Development,
Greenbank
judith@greenbankltd.com
01252 820762

Ian Hirst
CEO
Greenbank
ian@greenbankltd.com
01252 820762